

BUSINESS PLAN
INCOME GENERATING ACTIVITY – Cutting and Tailoring
by
Self Help Group Cutting & Tailoring - Hanal



SHG/CIG Name	::	HANAL
VFDS Name	::	HANAL, ANTRAWALI
Range	::	NERWA
Division	::	CHOPAL

Prepared under:



Project for Improvement of Himachal Pradesh Forest Ecosystems
Management & Livelihoods (JICA Assisted)

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24. Plan Approval.

1. Background

Cutting and tailoring center by SHG Hanal will be located at village Hanal P.O. Dhabas Tehsil Choapl Distt. Shimla HP. The total households in ward Hanal are 76 and there are 4 villages in VFDS Hanal, for which this cutting and tailoring centre will cater for. This centre will provide excellent service and guide the customers about what suits them the best to provide them the product that mark the highest level of satisfaction and comfort for them.

2. Description of SHG/CIG

2.1	SHGName	::	SHG Cutting & Tailoring Hanal
2.2	VFDS	::	Hanal- Antrawali
2.3	Range	::	Nerwa
2.4	Division	::	Chopal
2.5	Village	::	Hanal
2.6	Block	::	Khaddar
2.7	District	::	Shimla
2.8	Total No. of Members in SHG	::	8 - females
2.9	Date of formation	::	07.03.2014
2.10	Bank a/c No.	::	04110110021460
2.11	Bank Details	::	UCO Bank Chopal
2.12	SHG/CIG Monthly Saving	::	100
2.13	Total saving		11000 /-
2.14	Total inter-loaning		-
2.15	Cash Credit Limit		--
2.16	Repayment Status		--

3. Beneficiaries Detail:

Sr. No	Name	Father/Husband Name	Age	Education	Category	Income Source	Address	Contact No.
1.	Kanta devi (Pradhan)	W/o Shyam singh	54	Illiterate	General	Agriculture	Village Hanal	9805575336
2.	Reema Devi (Sachiv)	W/o Sunil	38	BA	General	Agriculture	Hanal	9816532005
3.	Daya Devi (Treasurer)	W/o Kapil	30	10+2	General	Agriculture	Hanal	-
4.	Anju Devi (Member)	W/o Suresh	30	5th	General	Agriculture	Hanal	-
5.	Pinki Devi (Member)	W/oKundan Singh	38	5 th	SC	Agriculture	Hanal	9805036319
6.	Kashlaya Devi	W/o Bija Ram	43	5 th	General	Agriculture	Hanal	9459720570
7.	Janki Devi	W/o nand Ram	63	Illiterate	General	Agriculture	Hanal	9459418020
8.	Bimla Devi	W/o Dalia Ram	62	Illiterate	General	Agriculture	Hanal	7807304114

4. Geographical details of the Village:

3.1	Distance from the District HQ	::	121 Km
3.2	Distance from Main Road	::	5 Km
3.3	Name of local market & distance	::	Nerwa, 18km
3.4	Name of main market & distance	::	Nerwa, Chopal , 18km and 18 Km
3.5	Name of main cities & distance	::	Shimla 118km
3.6	Name of places/locations where product will be sold/ marketed	::	Nerwa , Chopal

5. Management

Cutting and tailoring center by SHG Hanal have 8 women members and they will have individual sewing machines and will hire a room in the village to execute their plan and work in a collective manner. Before the start of the actual work in the center all the members will be imparted a short-term capsule course for training them in cutting and tailoring under some professional trainers.

6. Customers

The primary customers of the center will mostly be ladies and some cloth merchants around village Hanal . But later on this business can be scaled up by catering to nearby small townships.

7. Target of the centre

The center primarily aims at providing unique modern and high-class stitching services to the residents of Hanal and Jhan village in particular and all other residents of nearby villages.

This center aims to become the renowned stitching center, with quality work, in its area of operation, in coming years.

8. The reason to start this business

Due to the prior experience of the members of this SHG who are already doing same work here and there this IGA has been selected and therefore the SHG is starting this business. This is an effort to combine the skill of various members and scale up their activity to earn more livelihoods.

9. SWOT ANALYSIS

1)Strength

- i) All members are like -minded and have supportive attitude.
- ii) Cutting and Tailoring activity is simple one .

2) Weakness

- i) SHG is new for the activity
- ii) lack experience in group working

3) Opportunities.

- i) Working in a Group may help in higher production.
- ii) Good demand of the activity.
- iii) Provision of **Project Contribution** to the extent of 50% of the capital cost.
- iv) Training and capacity building / Skill upgradation to be borne by the project

4. Threat

- i) Suddenly increase in price of raw material.
- ii) Competitive Market.

10. Business Plan _____ Different Stages.

The SHG Cutting & Tailoring Hanal will hire a spacious room to house the 8 members along with their equipments at a centrally located place which will be easily accessible to all the members. The detailed requirement along with financial projection to start up the project will be as given hereafter under the heading -Capital Cost:

11. Some Initiatives / steps to attract customers

- The center will ensure stitching of the traditional, non- traditional fancy, daily use modern and stylish dresses
- Emphasis will be on stitching fancy and simple clothes for women and children
- The centre will repair all types of defects and ensure that no customer go unattended.
- The SHG , at later stage , may scale up their business by going into readymade garments sale-purchase.

12. Marketing analysis.

This is the most important factor which will ensure the success of our business. A detailed analysis and market survey of the command area is essential ingredient and it will give us the overview of our targeted customers and the members of the group will know the latest demands and trends.

13. Business targets

This SHG Hanal will broadly aim at becoming the best stitching center in the area and nearby villages. Our goal will be to scale up the business gradually and transform it into profit making unit within next 4-5 years.

14. Financial forecast/ projections

The final rather foremost step to start up the business is to make a financial plan to determine the cost to run the business and it should also cover the business profit which the SHG is going to earn in nutshell a cost benefit analysis is required to be projected.

15 Description of Economics:

A. CAPITAL COST				
Sr.No	Particulars	Quantity	Unit Price	Total Amount (Rs.)
1	Sewing machine with tool pedal	06	7200	43200
2	Sewing machine simple/ordinary	01	4000	4000
3	Room carpet	01	1500	1500
4	Cutting scissors	07	500	3500
5	Tailor's scale	07	200	1400
6	Measuring tape	07	50	350
7	Interlocking machine	01	6000	6000
8	Hangers	02 set	300	600
9	Counter table alongwith wardrobe inbuilt	01	7500	7500
10	Stools	07	300	2100
11	Iron	02	700	1400
12	Almirah	01	5000	5000
13	Chairs	04	500	2000
Total Capital Cost (A) =				78550/-
B. RECURRING COST				
Sr.No	Particulars	Quantity	Price	Total Amount (Rs)
1	Room rent	1	1500	1500
2	Marking material chalk etc.	L/S	L/S	200
3	Sewing thread of different colours	03 pkt	300	900
4	Oiling pippet	6	50	300
5.	Buttons different types	1 box	1000	1000
6.	Bukerem	20m	50	1000
7.	Misc. expenditure (i.e. electric bills, repair of machines, etc.)	L/S	L/S	1000
Total Recurring Cost (B)				5900/-

16. Income projections:

At the beginning of IGA , is estimated that each member will stitch one ladies suit in a day complete in all respect. The stitching charges as on today for simple suit is approximately 300 per suit. On an average the 8 members of group may stitch 170 ladies suit in a month to be on safer side and keeping in view the other household obligations of the members of group. Therefore the total output of the group is estimated $300 \times 170 = \text{Rs}51000/-$ only.

17. Analysis of Income and Expenditure (Monthly):

Sr.No.	Particulars	Expenditure / month (Rs)	Income per month (Rs)
1.	10% Depreciation on capital cost i.e. $78550/12 \times 10 = 655$ or say 655 Rs.	655	
2.	Total Recurring Cost	5900	
3.	Total	6555	51000
4.	Net Profit (51000 - 6555)	44450	
5.	Distribution of Net Profit	<ul style="list-style-type: none"> • Profit will be distributed equally among all the group members. • Part of the profit will be used for further investment in IGA 	

18. Fund flow in the group:

Sr.No.	Particulars	Total Amount (Rs)	Project contribution	SHG contribution
1	Total capital cost	78550	39275	39275
2	Total Recurring Cost	5900	0	5900
3	Trainings	30000	30000	
	Total outlay	114450	69275	45175

Note-

- **Capital Cost** - 50% of the total capital cost will be borne by the Project
- **Recurring Cost** –The entire cost will be borne by the SHG/CIG.
- **Trainings/capacity building/ skill up-gradation** –Total cost to be borne by the Project

19. Sources of funds and procurement:

Project support;	<ul style="list-style-type: none">• 50% of capital cost will be utilized for purchase of machines.• Upto Rs. 1 lakh will be parked in the SHG bank account as a revolving fund.• Trainings/capacity building/ skill up-gradation cost.	Procurement of machines will be done by respective DMU/FCCU after following all codal formalities.
SHG contribution	<ul style="list-style-type: none">• 50% of capital cost to be borne by SHG.• Recurring cost to be borne by SHG	

20 .Trainings/capacity building/skill up-gradation

Trainings/capacity building/ skill up-gradation cost will be borne by project. Following are some trainings/capacity building/ skill up-gradation proposed/needed:

- Team work
- Quality control
- Packaging and Marketing
- Financial Management

21. Loan Repayment Schedule-If the loan is availed from bank it will be in the form of cash credit limit and for CCL there is no repayment schedule; however, the monthly saving and repayment receipt from members should be routed through CCL.

- In CCL, the principal loan outstanding of the SHG must be fully paid to the banks once a year. The interest amount should be paid on a monthly basis.
- In term loans, the repayment must be made as per the repayment schedule in the banks.

22. Monitoring Method –

- Social Audit Committee of the VFDS will monitor the progress and performance of the IGA and suggest corrective action if need be to ensure operation of the unit as per projection.
- SHG should also review the progress and performance of the IGA of each member and suggest corrective action if need be to ensure operation of the unit as per projection



REEMA DEVI



जानकी देवी



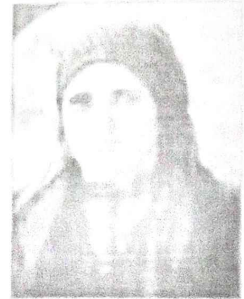
सुशीला देवी



अंजलि देवी



PINKY DEVI
पिंकी देवी



DEEYA DEVI
दिया देवी



KANTA DEVI
कान्ता देवी



BIMLA DEVI
बिमला देवी

The business plan of Self Help Group HANAL.

for the IGA of Cutting & Tailoring was presented before the general house of VFDS Hanad-Antwadi for approval. After long discussion and thoughtful deliberations by the different members, the business plan was approved for adoption in the SHG and further implementation by the members of the SHG.

Dated:- 21/11/2021

Place:- Antwadi

प्रधान Bancharik
समय सहयोगी समूह अन्तर्दोली
वाडी नकीडापुल, १० चौपाल
President
SHG.

[Signature]
Treasurer
Village Forest Development Society

President Jag Jeeves
Village Forest Development
Society Hanad
President
VFDS

[Signature]
PHD
Nepwa
Marwa
Chopal Range

Approved

[Signature]
DMU-Cum-Divisional Forest Officer
Chopal Forest Division, Chopal